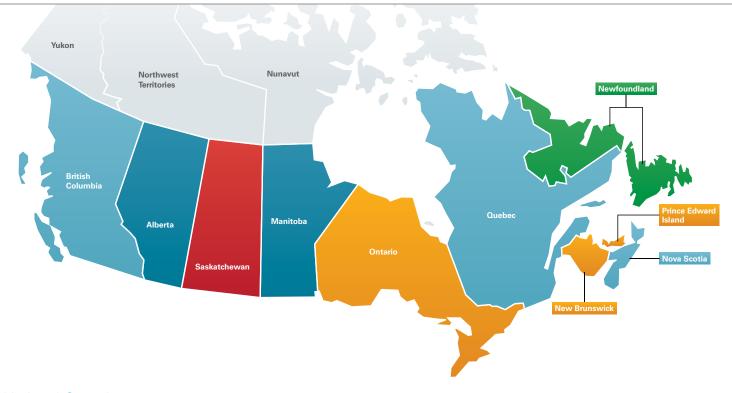


Current, localized, and detailed cost information on reconstruction labour and building materials is essential to create reliable, component-based replacement cost estimates. To supply insurance professionals and underwriters with this valuable information, the underlying reconstruction cost data used to develop 360Value® estimates is continually researched and validated at a highly localized level.

Xactware has developed a comprehensive building cost research process that includes real-time feedback on reconstruction costs from thousands of contractors and claims adjusters in the field, extensive material and labour cost surveys, and analysis of hundreds of thousands of actual damage repair estimates for claims each year. Updated reconstruction cost data is incorporated into 360Value quarterly.

This report provides an overview of current reconstruction cost trends at the national and provincial levels. It gives 360Value users a general understanding of reconstruction cost changes and how they may affect replacement cost estimates over the next quarter. The data contained in this report should not be used as the basis for underwriting or renewal decisions, as changes in replacement cost estimates may vary dramatically at the individual property level.



## National Overview

In Canada, overall reconstruction costs at the national level increased 5.9 per cent from April 2014 to April 2015, according to Xactware reconstruction cost research. During the past 12 months, all ten Canadian provinces experienced reconstruction cost increases. The largest increase, of nearly 10 per cent, was seen in Saskatchewan. During the first quarter of 2015, reconstruction costs went up 0.5 per cent.

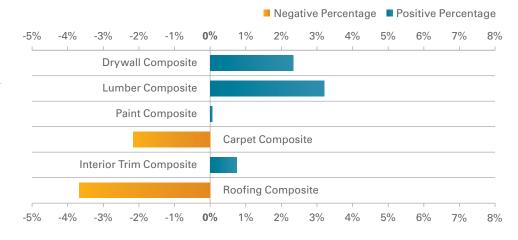


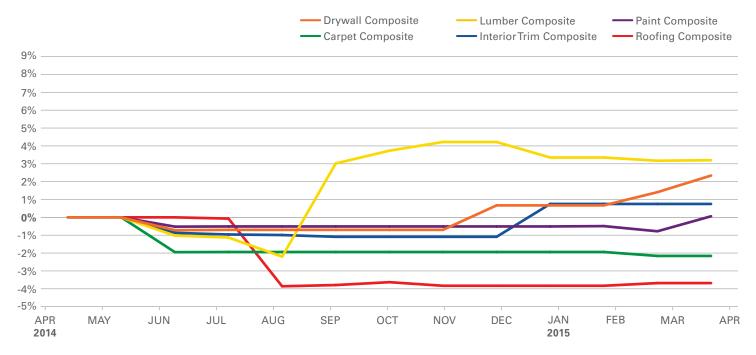
Changes in reconstruction costs by province from April 2014 to April 2015.

## Material Cost Analysis

Overall material costs for common repairs increased 1.1 per cent from January 2015 to April 2015. During the past 12 months, overall material costs rose 2.5 per cent.

Over the past year, Xactware identified changes in several material categories. For example, roofing material and carpet costs decreased by 3.7 and 2.2 per cent, respectively. Additionally, lumber material costs increased 3.2 per cent, drywall climbed 2.3 per cent, and the cost of interior trim rose 0.8 per cent, while the cost of paint was nearly unchanged.



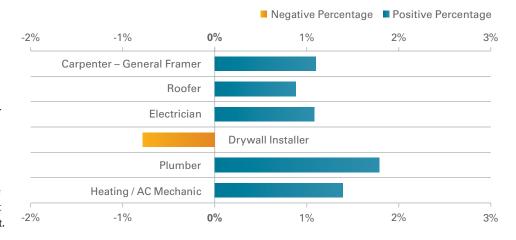


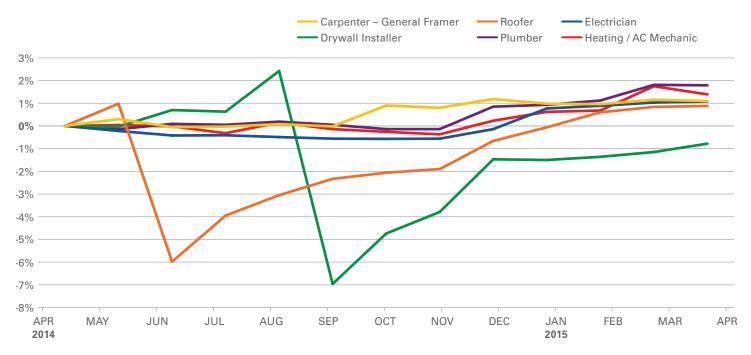
Cost changes for common building materials from April 2014 to April 2015 at the national level. The data is reported by composite, a grouping of materials needed to complete a particular aspect of reconstruction.

## Labour Cost Analysis

From January 2015 to April 2015, labour rates were basically unchanged. The rate of increase during the past 12 months was 1.3 per cent.

From April 2014 to April 2015, five of six major labour trades reported increases. Labour rates for plumbers increased the most over the past 12 months (1.8 per cent). Rates for heating/AC mechanics, carpenter—general framers, and electricians increased just over 1 per cent, while roofers saw rate increases of less than 1 per cent and rates for drywall installers fell by 0.8 per cent.





Changes in labour costs for some common trades from April 2014 to April 2015 at the national level. Labour costs include wages, burden, and overhead.

The data compiled in this summary is also available in Xactware's Industry Trend Reports, an online reporting tool that gives users an overview of market changes from one area to another, along with national and provincial averages. These reports contain information about price trends for roofing materials, drywall materials, and much more. Additional reports give users an idea of the movement for a "basket of goods" that includes items typically used in construction, such as shingles, paint, drywall, concrete, cabinets, and more.

For more information or to subscribe to Xactware's Industry Trend Reports, visit: http://www.xactware.com/en-us/solutions/claims-management/industry-trend-reports/