ISO RATING PLANS JURISDICTIONS WITH STATE IMPOSED MANDATORY APPLICATION REQUIREMENTS (AS REFLECTED IN ISO RATING PLAN EXCEPTION PAGES) Distributed: 03/2012

Composite Rating Plan

Florida @

| Alaska * | Hawaii ## | New Jersey | North Dakota * | Utah * |
|------------|-------------|------------|----------------|------------|
| Colorado * | Kansas | New Mexico | Oklahoma * | Virginia |
| Florida # | Nebraska ## | New York | Texas | Washington |

Commercial Automobile Physical Damage Experience and Schedule Rating Plans

| Alaska * | Kansas | New Mexico | Oklahoma * | Virginia |
|------------|-------------|----------------|------------|------------|
| Colorado * | Nebraska ## | New York | Texas | Washington |
| Florida # | New Jersev | North Dakota * | Utah * | |

Commercial General Liability Experience and Schedule Rating Plan

| Alaska * | Hawaii ## | New Jersey | North Dakota * | Utah * |
|------------|-------------|------------|----------------|------------|
| Colorado * | Kansas | New Mexico | Oklahoma * | Virginia |
| Florida # | Nebraska ## | New York | Texas | Washington |

Crime and Fidelity Experience and Schedule Rating Plan

| Alaska * | Hawaii ## | New Jersey | Oklahoma * | Virginia |
|------------|-------------|----------------|------------|------------|
| Colorado * | Kansas | New York | Texas | Washington |
| Florida # | Nehraska ## | North Dakota * | ∐tah * | |

Hospital Professional Liability and Incidental Liability Experience and Schedule Rating Plan +

| Alaska * | Hawaii ## | Nebraska ## | North Dakota * | Virginia |
|------------|-------------|-------------------|----------------|------------|
| Colorado * | Illinois *+ | New Jersey | Oklahoma * | Washington |
| Florida # | Kansas | New Mexico | Texas | _ |

Employment - Related Practices Liability Schedule Rating Plan

| Alaska | Kansas | New York | Utah |
|----------|-------------------|--------------|------------|
| Arizona | New Jersey | North Dakota | Virginia |
| Colorado | New Mexico | Oklahoma | Washington |

Financial Institutions Experience and Schedule Rating Plan

| Alaska * | Hawaii ## | New Jersey | Oklahoma * | Virginia |
|------------|-------------|----------------|------------|------------|
| Colorado * | Kansas | New York | Texas | Washington |
| Florida # | Nebraska ## | North Dakota * | Utah * | |

ISO RATING PLANS

JURISDICTIONS WITH STATE IMPOSED MANDATORY APPLICATION REQUIREMENTS (AS REFLECTED IN ISO RATING PLAN EXCEPTION PAGES) Distributed: 03/2012

Individual Risk Premium Modification (IRPM) Plan (applies to Comm.Prop., Comm.Pack., & BOP)

Alaska New Jersey North Dakota Virginia
Colorado New Mexico Oklahoma Washington

Kansas New York Utah

Commercial Inland Marine IRPM Plan

Alaska Colorado New Jersey North Dakota Virginia
Arizona Kansas New York Oklahoma Washington

Farm IRPM Plan

Alaska Colorado New York Oklahoma Virginia
Arizona Kansas North Dakota Utah Washington

Kidnap/Ransom and Extortion IRPM Plan

Alaska Kansas North Dakota Virginia Arizona New Jersey Oklahoma Washington

Colorado New York Utah

E-Commerce IRPM Plan (formerly the Internet Liability and Network Protection IRPM Plan)

Alaska Kansas North Dakota Virginia
Arizona New Jersey Oklahoma Washington

Colorado New Mexico Utah

Management Protection - IRPM (MPIRPM) Plans

Alaska Kansas North Dakota Virginia Arizona New Jersey Oklahoma Washington

Colorado New Mexico Utah

Multi-location Premium and Dispersion Credit (MLPDC) Plan

Florida Kansas New Mexico New York

Lawyers Professional Liability Schedule (LWPLS) Rating Plan

Colorado New Mexico Oklahoma Washington

Kansas North Dakota Utah

+ = change from previous list

* = only schedule rating is mandatory

= only experience rating is mandatory

= only experience rating is mandatory: no schedule rating in this jurisdiction

@ = only the Loss Rating part of the plan is mandatory