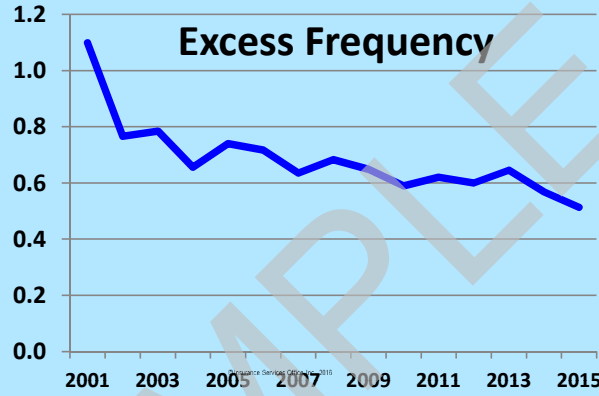
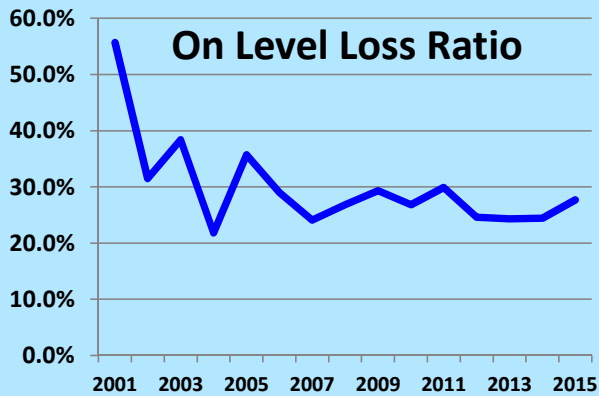
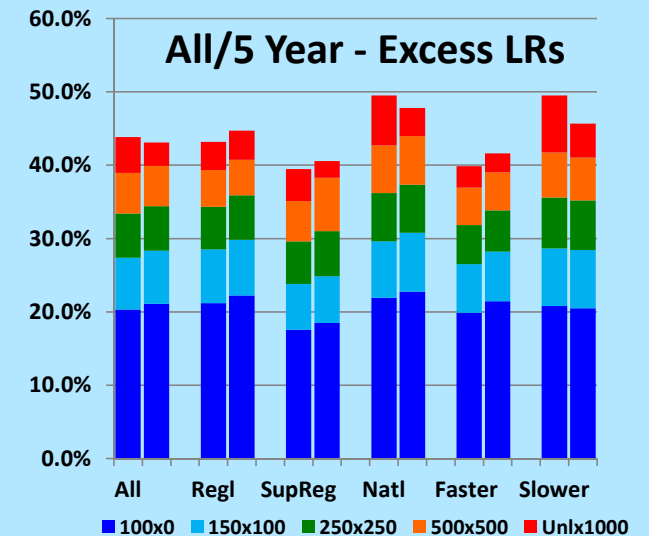
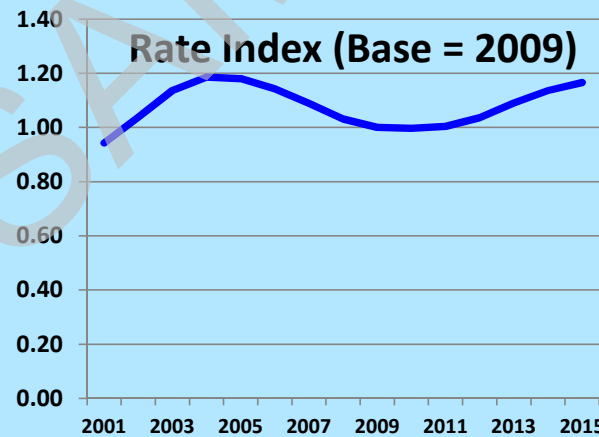
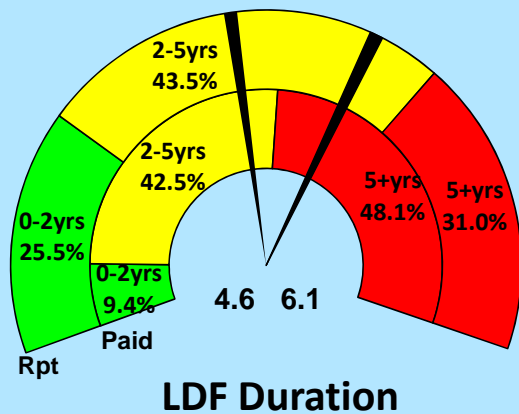
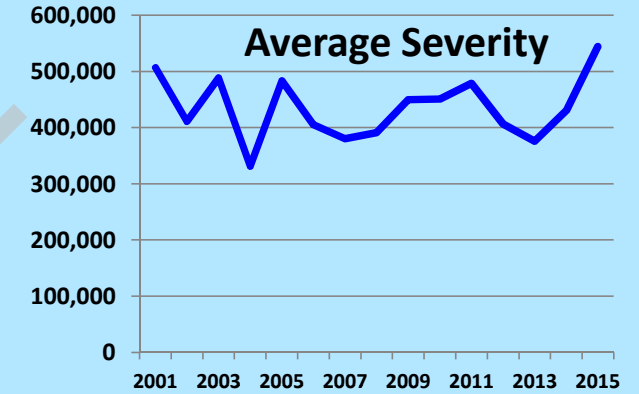


ISO Size-of-Loss Matrix

Market Segment: General Liability
 Products - Slower Companies
 All Causes of Loss
 Unlimited xs 100,000



Total Premium 12/2015: 5,133,538,201
 Total Incurred Loss & ALAE: 1,753,198,300
 Total Occurrences: 4,710
 Total Exposure (Sales): 10,899,538,797



Note: Includes all regional, super-regional and national carriers; Slower companies use SOLM company bifurcation method

Excess on-level loss ratios, excess frequencies, and rate index are based on ISO MarketWatch as of 6/30/2016

Excess loss development factors and durations use detrended 3% triangles and all year VWAs with no development beyond 19 years

SOLM 2016 v4.0