



Neil Spector

President, Underwriting Solutions

Neil Spector is president of underwriting solutions, driving its transformation in the global insurance industry with underwriting and claims innovations and advanced technologies. Neil leads product management, business development and strategy, sales, and operations, as well as application development government relations, and finance.

Neil oversees the development of underwriting and rating solutions that use predictive analytics and high-quality data to help improve insurers' ability to assess risk and improve their financial performance. He's also responsible for core services and policy programs that most U.S. insurers use to underwrite commercial and personal business, helping them cover the risks policyholders face.

Neil has guided Verisk's entry into life insurance, leveraging AI and machine learning to drive better business decisions. He also leads global underwriting solutions in the UK and Ireland, including fraud and compliance and medical risk assessment.

Neil heads a national field force that performs on-site commercial building inspections to assess hazards at millions of U.S. properties. He also leads community hazard mitigation teams who administer our municipal fire protection, building code, and flood programs in communities around the country.

Previously, Neil served as a vice president and chief sales officer of underwriting solutions at Verisk. Before joining Verisk, he spent 12 years in sales and sales management positions of increasing responsibility with Automatic Data Processing (ADP), Compuware Corporation, and IBM.

Neil holds a BBA in business management and marketing from the State University of New York at Binghamton.

Neil is the executive sponsor for leadership initiatives at Verisk, providing guidance and mentorship to employees at all levels.



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