



Mike Fulton

President, Xactware

Xactware

Mike Fulton is president of Xactware. He oversees Xactware's integrated solutions for estimating, managing, and analyzing property claims as well as products for professionals involved in the repair and maintenance of bank-owned property and real estate sales.

Mike's background as a general contractor makes him particularly suited to supporting a strong customer-focused approach within the organization. Under his leadership, Xactware's customer Net Promoter Score—a measure of customer loyalty—has increased significantly and the company has strengthened its position as the market leader in estimating and claims solutions.

During his tenure at Xactware, Mike has served as senior vice president of claims solutions, senior vice president of quality and support, vice president of pricing data services, claims project manager, pricing analyst, and senior catastrophe consultant. He has been actively involved in the residential and commercial construction industry since 1979 and in the property claims automation industry since 1992.

Mike holds the Chartered Property Casualty Underwriter (CPCU) designation and is an IICRC Certified Water Restoration Technician and licensed general contractor. He's a graduate of Chattahoochee Technical College in Atlanta, Georgia.

Mike often volunteers by lending his support and experience to different areas of the local construction industry, including his involvement with Habitat for Humanity projects every year.