



Improve MSA settlement outcomes with a proactive approach

Get expert insight into the issues and potential amounts of your MSA settlements to reduce payments later

As an industry leader, ISO Claims Partners is uniquely positioned to help you achieve compliance and cost savings. With the largest legal and medical team in the nation devoted exclusively to Medicare Secondary Payer (MSP) compliance, we can provide a quick and accurate analysis to determine if settlement of a case is feasible—and identify issues you can address before settlement to reduce the Medicare Set-Aside (MSA) amount.

Use Pre-MSA to gain advantage before the settlement process begins

To improve your chance of reaching a satisfactory settlement, you need an early, accurate MSA estimate. Unexpected MSA amounts are problematic because they can disrupt or derail settlements, causing insurers to stray from their primary goal of closing out claims as quickly and efficiently as possible. Those disruptions cost insurers extra time, resources, and money. But with CMS demanding ever-larger allocations for future medical costs, evaluating a claim's settlement potential has become increasingly difficult. Our fast and easy approach ensures

that you'll settle claims at present-day value, paying only what's necessary—and nothing more.

Our Pre-MSA tool provides:

- more accurate estimates to factor into your decisions about reserving and negotiations
- valuable analysis and a precise forecast of potential exposure
- increased accuracy based on an analysis of claim-specific factors, treatment behaviors, and prescription drug requirements
- expedited settlement by helping you identify files that may be ready for settlement and those that may need additional intervention

We've helped our clients eliminate cost drivers and reduce costs saving over **\$54 million** in 2019.*

*Based on 2019 client data

Accurately predict an MSA amount at a reduced cost

Our team of MSP experts understands the practical effects of claims handling on postsettlement medical costs. We analyze each case, evaluate future medical exposure, and develop a report with information to help document your file—often at a lower cost than an MSA. The Pre-MSA tool allows you to allocate resources to pay for future treatment early in the life of a claim.

Pre-MSA improves results by helping you:

- gain insight into the MSA amount before preparation of a full MSA
- reduce exposure with proactive claims management
- convert to full MSA more easily and cost-effectively
- improve claims management efficiency


Ensure full compliance with speedy and efficient settlements

ISO Claims Partners' Pre-MSA drives savings, ensures compliance, and helps expedite settlements. We guide you through the process and look for ways to save you money every step of the way. Our team seeks out potential MSA issues and works with you to remedy any difficulties. We also analyze complicated medical files and help you expedite settlements by providing you with an easy-to-read snapshot of potential exposure.

Get your complimentary consultation

To learn more about Pre-MSA, please contact:

 ISO Claims Partners

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ISO Claims Partners

is uniquely positioned to help you achieve compliance and cost savings with our legal, medical, and technology expertise.

INSIGHTS

- Data from more than 1 billion industrywide claims
- The largest number of successful Medicare submissions in the industry
- Market-leading predictive analytics tools supporting enhanced triaging and resolution
- Industry-leading OCR and text-mining capabilities

ADVOCACY

- The industry's largest and most experienced team of legal and medical MSP compliance experts
- Customized, flexible solutions based on your risk management strategy
- On-site file consultation and pickup

RESULTS

- Improved claims outcomes and loss ratios
- Expedited settlements
- Mitigated risk and settlement consistency

