

# Reduce Costs, Settle More Claims, and Stay Protected

### Medicare Set-Asides impacting settlement costs

Rising future medical costs and increasingly complex requirements of the Centers for Medicare and Medicaid Services (CMS) are impacting the pricing of services and medications within Medicare Set-Aside (MSA) allocations. Generally, complete compliance and cost containment are achievable through CMS' voluntary MSA review process. However, there are instances where submission of an MSA for CMS review isn't the best approach to facilitate a fair and equitable settlement for all parties.

At an individual claim level, this may be a result of CMS' rigid methodology. From a programmatic perspective, it could relate to the risk tolerance of the parties. When CMS review isn't the best option, compliance, full resolution, cost containment, and post-settlement protection can be attained through a unique approach with MSA Safeguard.

### Get accurate MSA costs and post-settlement protection

Claim costs can easily spike with Medicare allocating funds for future medical services that may include an unreasonably high volume of future treatments, costly medications, or services that extend beyond the recovery period. If parties determine a formal MSA or CMS submission is not warranted, an Evidence-Based Medicare Set-Aside (EBMSA) may be appropriate. Instead of a strict, formulaic approach, an EBMSA customizes the future medical considerations for each situation, considering the efficacy of long-term prescriptions and the likelihood of the claimant's treatment regimen evolving. Based on expert medical analysis and medical principles driven by Official Disability Guidelines (ODG), we design a fair allocation that ensures you pay only what is medically expected to be used. Compared to traditional MSAs, EBMSAs leads to faster settlements and lower costs.

MSA Safeguard is a new compliance service which combines ISO Claims Partners' proven advocacy-driven approach to EBMSA with post-settlement protection.

#### Based on

## expert medical analysis and medical principles

driven by Official Disability Guidelines, we design a fair allocation that ensures you pay only what is medically expected to be used.



### Post-settlement protection provides added security

MSA Safeguard also requires full professional administration services to oversee and manage the claimant's future medical funds after settlement. It provides an extra layer of protection, ensuring the funds are properly spent.

In addition, MSA Safeguard:

- Defends the MSA if CMS finds an error or denies payment
- Ensures medical treatments are relevant and enables compliance with CMS post-settlement guidelines
- Ensures the medical funds are properly spent and helps the funds last longer through professional administration

### MSA Safeguard

provides an extra layer of protection, ensuring the funds are properly spent.

### Get your complimentary consultation

To learn more about MSA Safeguard, please contact:



ISO Claims Partners



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### **ISO Claims Partners**

is uniquely positioned to help you achieve compliance and cost savings with our legal, medical, and technology expertise.



#### **INSIGHTS**

- Oata from more than 1 billion industrywide claims
- The largest number of successful Medicare submissions in the industry
- Market-leading predictive analytics tools supporting enhanced triaging and resolution
- ♦ Industry-leading OCR and text-mining capabilities



### **ADVOCACY**

- The industry's largest and most experienced team of legal and medical MSP compliance experts
- Customized, flexible solutions based on your risk management strategy
- On-site file consultation and pickup



### RESULTS

- Improved claims outcomes and loss ratios
- **Expedited settlements**
- Mitigated risk and settlement consistency



