



An advocacy-driven approach to Medicare Secondary Payer compliance

CMS's process and requirements have become increasingly complex and technical. Medicare Secondary Payer (MSP) compliance calls for a combined medical and legal approach to identify issues and make sure you pay only for what is necessary—and nothing more.

Comply with Medicare requirements and resolve settlements with confidence

ISO Claims Partners is your advocate. We help ensure an equitable and fair resolution for every claim. We analyze each case and design an MSA that fits your situation. Such an approach not only ensures compliance but also expedites the settlement process.

ISO Claims Partners provides:

- world-class data security
- a convenient online referral process
- easy document upload
- quick turnaround
- monthly management reports
- free nationwide file copy and pickup service
- client newsletters, webinars, and training
- electronic storage service

You receive the best in convenience, compliance, and cost savings.

If you want results, put ISO Claims Partners on your team

You want advocates on your side that have a demonstrated record of success. When it comes to MSAs, no one delivers like ISO Claims Partners.

- We consistently provide the lowest defensible MSAs. Our combination of medical knowledge and technical savvy gives us the ability to settle consistently at the best price for you.
- ISO Claims Partners has the largest volume of cases before Medicare. Our robust data and analytics drive our process to achieve better results and the best possible outcomes.
- Our continuous quality improvement process ensures that we apply the latest CMS approval trends and resources, Medicare coverage guidelines, fee schedules, and treatment guidelines to allocation practices.

The easy-to-understand format of our MSA reports puts important information at your fingertips—so you can reach better settlements faster.



3 real-world MSAs before and after ISO Claims Partners consultation

- **Before:** CMS erroneously included medication that prescribed for a non-industrial condition.
After: ISO Claims Partners successfully argued that CMS failed to acknowledge a court decision which excluded the claimant's rheumatoid condition as non-industrial. ISO CP filed a re-review request, arguing that court order overrules the fact the carrier made payments for the rheumatoid condition. CMS agreed and removed the rheumatoid medication and treatment which reduced the WCMSA decision by **\$1.4 million dollars**.
- **Before:** MSA was approved for over \$580,000 in April 2015.
After: ISO CP reviewed the current medical records and determined that it would be ideal to submit for an Amended review to reduce the prior MSA decision. Based on a significant reduction in medication, most notably Nexium was discontinued and the price per pill for Topiramate reduced, the amended review was approved for over \$37,000 resulting a reduction and savings of nearly **\$550,000**.
- **Before:** A spinal cord stimulator (SCS) and costly medications were the main cost drivers in an MSA.
After: ISO Claims Partners, identified these issues, and worked with the claims handler to obtain a physician record that confirmed the SCS is no longer recommended and that Embeda, gabapentin, cyclobenzaprine and Zofran could be excluded from the future treatment. The MSA was reduced by over **\$345,000**.

When it comes to MSAs, experience counts

For the past decade, ISO Claims Partners has successfully met every change and challenge regarding your MSAs—offering you peace of mind about your compliance obligations. ISO Claims Partners provides a variety of MSA and allocation services to meet your specific situation.

Get your complimentary consultation

To learn more about Medicare Set-Asides, please contact:

 ISO Claims Partners

 1-866-630-2772

 CPinfo@verisk.com

 verisk.com/isoclaimspartners



ISO Claims Partners is uniquely positioned to help you achieve compliance and cost savings with the largest legal and medical team in the nation devoted exclusively to Medicare Secondary Payer (MSP) compliance. If you wish to explore your options for future medicals costs, our team can work with you to ensure you make the most informed choices.

INSIGHTS

- Data from more than 1 billion industrywide claims
- The largest number of successful Medicare submissions in the industry
- Market-leading predictive analytics tools supporting enhanced triaging and resolution
- Industry-leading OCR and text-mining capabilities

ADVOCACY

- The industry's largest and most experienced team of legal and medical MSP compliance experts
- Customized, flexible solutions based on your risk management strategy
- On-site file consultation and pickup

RESULTS

- Improved claims outcomes and loss ratios
- Expedited settlements
- Mitigated risk and settlement consistency

