

ISO Claims Partners will help you settle workers' compensation claims fairly, cost-effectively—and fast!

Why get mired in a complicated, lengthy process?

Expensive delays, extensive bureaucracy—your staff's time is better spent than coordinating complicated Workers' Compensation Medicare Set-Aside (WCMSA) submittals. Let ISO Claims Partners cut through the red tape for you. Last year, we saved our clients millions of dollars and countless man-hours. The fact is, if a settlement meets Centers for Medicare and Medicaid Services (CMS) submission thresholds and gaining approval is part of your protocol, you'll want the support of an expert team. We'll also work with the federal government on your behalf, helping you avoid sluggish approvals of your Medicare Secondary Payer (MSP) compliance plan. And you'll want to prevent those delays because they can lead to higher medical and indemnity expenses, increased settlement amounts, and even missed settlement opportunities.

The right documents at the right time for the best results

What if adjusters could make the right moves from the start by accessing expert guidance throughout the submission and rebuttal process? With a team of medical and legal professionals, ISO Claims Partners ensures your cases result in appropriate settlements with the fastest possible approval. The ISO Claims Partners team:

- gathers and submits requested documentation
- makes expert recommendations regarding necessary additional documentation
- provides guidance when requested documents are not mandatory to the CMS review process
- proactively identifies any issues in the medical records, before submission
- identifies options to resolve medical issues

As the largest WCMSA submitter to CMS, we still achieve an approval rate in excess of

85%!



Advocacy saved clients more than **\$7.3 million** in 2016 alone.



Advocating for you: CMS rebuttals

There are times when you'll want to challenge CMS' settlement terms. In those instances, ISO Claims Partners will bring you the best results for your case. Our legal and medical experts work together to review every single counter received by CMS and alert our clients to any opportunity for rebuttal. When the CMS review process involves a medical misinterpretation, mathematical miscalculation, or other mistake, ISO Claims Partners works directly with CMS to correct it. Our client advocacy includes:

- medical review before submission to identify treatment changes
- recommendations regarding proper documentation
- obtaining releases
- complete submission package preparation, submission, tracking, and follow-up
- review of and assistance with development and/or closing letters
- rebuttals of erroneous decisions

Here's an example of a recent rebuttal we successfully negotiated

Due to a pricing differential on a complicated medical claim, CMS returned a decision with a dollar amount more than double the submission. ISO Claims Partners' legal advisors reviewed and summarized the documentation to support the pricing methodology of the original submission. Their detailed work persuaded CMS to reduce the approval to the originally submitted amount, saving our client almost \$900,000.

Get your complimentary consultation

To learn more about ISO Claims Partners' WCMSA CMS submissions, please contact:

 ISO Claims Partners  CPinfo@verisk.com

 1-866-630-2772



ISO Claims Partners

is uniquely positioned to help you achieve compliance and cost savings with the largest legal and medical team in the nation devoted exclusively to Medicare Secondary Payer (MSP) compliance. If you wish to explore your options for future medicals costs, our team can work with you to ensure you make the most informed choices.

INSIGHTS

- ▶ Data from more than 1 billion industrywide claims
- ▶ The largest number of successful Medicare submissions in the industry
- ▶ Market-leading predictive analytics tools supporting enhanced triaging and resolution
- ▶ Industry-leading OCR and text-mining capabilities

ADVOCACY

- ▶ The industry's largest and most experienced team of legal and medical MSP compliance experts
- ▶ Customized, flexible solutions based on your risk management strategy
- ▶ On-site file consultation and pickup

RESULTS

- ▶ Improved claims outcomes and loss ratios
- ▶ Expedited settlements
- ▶ Mitigated risk and settlement consistency