

# Expert guidance and advocacy on CMS submissions and rebuttals



## Insurance Automation *From Policy through Claim*

- AI, machine learning, and predictive analytics increases speed and precision
- 19 petabytes of data across proprietary databases yields greater accuracy
- Ecosystem of integrated solutions improves customer experience – yours and theirs
- 5,000+ industry experts provides lift across the value chain
- 50+ years safeguarding insurers' data earns confidence

### Why get mired in a complicated, lengthy process?

Expensive delays, extensive bureaucracy—your staff's time is better spent than coordinating complicated Workers' Compensation Medicare Set-Aside (WCMSA) submittals. Let us cut through the red tape for you. Last year, we saved our clients millions of dollars and countless man-hours. The fact is, if a settlement meets Centers for Medicare and Medicaid Services (CMS) submission thresholds and gaining approval is part of your protocol, you'll want the support of an expert team. We'll also work with the federal government on your behalf, helping you avoid sluggish approvals of your Medicare Secondary Payer (MSP) compliance plan. And you'll want to prevent those delays because they can lead to higher medical and indemnity expenses, increased settlement amounts, and even missed settlement opportunities.

### The right documents at the right time for the best results

What if adjusters could make the right moves from the start by accessing expert guidance throughout the submission and rebuttal process? With a team of medical and legal professionals, we ensures your cases result in appropriate settlements with the fastest possible approval. By:

- gathering and submits requested documentation
- making expert recommendations regarding necessary additional documentation
- providing guidance when requested documents are not mandatory to the CMS review process
- proactively identifying any issues in the medical records, before submission
- identifying options to resolve medical issues

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As the largest WCMSA submitter to CMS,  
we achieved an approval rate of

**64%!**

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#### **Advocating for you: CMS rebuttals**

There are times when you'll want to challenge CMS' settlement terms. In those instances, we will bring you the best results for your case. Our legal and medical experts work together to review every single counter received by CMS and alert our clients to any opportunity for rebuttal. When the CMS review process involves a medical misinterpretation, mathematical miscalculation, or other mistake, we work directly with CMS to correct it. Our client advocacy includes:

- medical review before submission to identify treatment changes
- recommendations regarding proper documentation
- obtaining releases
- complete submission package preparation, submission, tracking, and follow-up
- review of and assistance with development and/or closing letters
- rebuttals of erroneous decisions

#### **Here's an example of a recent rebuttal we successfully negotiated**

Due to a pricing differential on a complicated medical claim, CMS returned a decision with a dollar amount more than double the submission. Our legal advisors reviewed and summarized the documentation to support the pricing methodology of the original submission. Their detailed work persuaded CMS to reduce the approval to the originally submitted amount.

**Advocacy saved  
clients nearly**

**\$5  
Million**

**rebuttals in  
2021 alone**



## **Get your complimentary consultation**

**To learn more about WCMSA CMS Submissions,  
please click here or contact:**

**Verisk / 1-866-630-2772 / [CPinfo@verisk.com](mailto:CPinfo@verisk.com) / [verisk.com/future-allocations](https://verisk.com/future-allocations)**

