

# An advocacy-driven approach to Medicare Secondary Payer compliance

In 2006, ISO Claims Partners developed an exceptional approach that revolutionized the Medicare Set-Aside (MSA) industry. Combining medical and legal advocacy on every claim, our MSA Allocation Services save our clients significant time and money.

### Comply with Medicare requirements and resolve settlements with confidence

CMS's process and requirements have become increasingly complex and technical. Medicare Secondary Payer (MSP) compliance calls for a combined medical and legal approach to identify issues and make sure you pay only for what is necessary—and nothing more.

ISO Claims Partners is your advocate. We help ensure an equitable and fair resolution for every claim. We analyze each case and design an MSA that fits your situation. Such an approach not only ensures compliance but also expedites the settlement process.

ISO Claims Partners provides:

- world-class data security
- a convenient online referral process
- easy document upload
- quick turnaround

- monthly management reports
- free nationwide file copy and pickup service
- client newsletters, webinars, and training
- electronic storage service

You receive the best in convenience, compliance, and cost savings.

The easy-to-understand format of our redesigned MSA product reports puts important information at your fingertips—so you can reach better settlements faster.



### If you want results, put ISO Claims Partners on your team

You want advocates on your side that have a demonstrated record of success. When it comes to MSAs, no one delivers like ISO Claims Partners.

- We consistently provide the lowest defensible MSAs. Our combination of medical knowledge and technical savvy gives us the ability to settle consistently at the best price for you.

- ISO Claims Partners has the largest volume of cases before Medicare. Our robust data and analytics drive our process to achieve better results and the best possible outcomes.
- Our continuous quality improvement process ensures that we apply the latest CMS approval trends and resources, Medicare coverage guidelines, fee schedules, and treatment guidelines to allocation practices.

### 3 real-world MSAs before and after ISO Claims Partners consultation



- **Before:** Nucynta was prescribed 10x a day for a lifetime cost of **\$548,000**.  
**After:** The physician agreed to explore alternative medication dosages and began prescribing Nucynta 50mg 2x a day and Nucynta 150mg ER 2x a day, resulting in reduction of **\$300,000**.
- **Before:** CMS erroneously included medication that was discontinued.  
**After:** ISO Claims Partners successfully argued that CMS failed to properly review the submitted medical records, and CMS reduced the WMCSA decision by **\$456,000**.

### When it comes to MSAs, experience counts

For the past decade, ISO Claims Partners has successfully met every change and challenge regarding your MSAs—offering you peace of mind about your compliance obligations. ISO Claims Partners provides a variety of MSA and allocation services to meet your specific situation.

### Get your complimentary consultation

To learn more about Medicare Set-Asides, please contact:

-  ISO Claims Partners
-  1-866-630-2772
-  CPinfo@verisk.com



**ISO Claims Partners** is uniquely positioned to help you achieve compliance and cost savings with the largest legal and medical team in the nation devoted exclusively to Medicare Secondary Payer (MSP) compliance. If you wish to explore your options for future medicals costs, our team can work with you to ensure you make the most informed choices.

#### INSIGHTS

- Data from more than 1 billion industrywide claims
- The largest number of successful Medicare submissions in the industry
- Market-leading predictive analytics tools supporting enhanced triaging and resolution
- Industry-leading OCR and text-mining capabilities

#### ADVOCACY

- The industry's largest and most experienced team of legal and medical MSP compliance experts
- Customized, flexible solutions based on your risk management strategy
- On-site file consultation and pickup

#### RESULTS

- Improved claims outcomes and loss ratios
- Expedited settlements
- Mitigated risk and settlement consistency

